

Yuki Ito
yuki_ito@berkeley.edu
<https://yukiito.github.io/>

BUSINESS ADDRESS:

Department of Economics
530 Evans Hall, #3880
Berkeley, CA 94720-3880

DESIRED RESEARCH AND TEACHING FIELDS:

PRIMARY

Industrial Organization

SECONDARY

Health Economics
Market Microstructure

FIELDS OF CONCENTRATION:

Industrial Organization, Microeconomic Theory

DISSERTATION TITLE: "Essays in Industrial Organization"

Expected Date of Completion: May 2025
Principal Advisor: Professor Benjamin Handel
Other References: Professors Matthew Backus and Kei Kawai

PRE-DOCTORAL STUDIES:

The University of Tokyo
The University of Tokyo

DEGREE

Ph.D.
B.A.
(M.D. equivalent)

DATE

2019
2013

FIELD

Medicine
Medicine

JOB MARKET PAPER: "Entry Deterrence in Procurement Auctions"

Abstract: If a firm can make a credible announcement of its intent to enter a market, it may be able to deter rival firms from entering. We study procurement auctions conducted by Montana Department of Transportation, where a designated online Q&A forum serves as an entry disclosure device. We specify and estimate a model of procurement auctions with costly entry, in which firms have the option to disclose entry during a period before the bids are submitted. We find that disclosure deters entry from other firms, but leads remaining entrants to bid more aggressively. Overall, disclosure is beneficial for a firm if they can disclose at an early period. The availability of disclosure device decreases the auctioneer's payment by 6.3%, while increasing the winner's construction costs by 4.5% and decreasing the total entry costs by 11.1%.

PUBLICATIONS (Economics):

- "Coexisting Exchange Platforms: Limit Order Books and Automated Market Makers"
With Jun Aoyagi, *Journal of Political Economy Microeconomics*, forthcoming
- "Employer Risk-Adjustment Transitions with Inertial Consumers: Evidence from CalPERS"
With Ben Handel, Nianyi Hong, and Lynn Hua, *Journal of Risk and Insurance*, 2023
- "The Effect of Inertia on Brand-name versus Generic Drug Choice"
With Konan Hara and Yasuki Kobayashi, *Journal of Economic Behavior and Organization*, 2020

WORKING PAPERS:

- "Identification and Estimation of Dynamic Games with Unknown Information Structure"
With Konan Hara and Paul Koh

WORK IN PROGRESS:

- "On Auctions with Unobserved Heterogeneity and Weak Assumptions on Information"
With Kei Kawai
- "The Role of Proportional Offers in Sequential Bargaining: Evidence from eBay"
With Kiyotaka Yageta
- "Competing DAOs"
With Jun Aoyagi
- "Primary Care Physician-Specialist Racial Concordance in Forming Referral Networks"
With Konan Hara

PUBLICATIONS (Health Policy/Public Health):

- "The Health Plan Environment In California Contributed To Differential Use Of Telehealth During The COVID-19 Pandemic"
With Christopher Whaley, Jonathan Kolstad, David Cowling, and Ben Handel, *Health Affairs*, 2022
- "Knowledge, Experience, and Perceptions of Generic Drugs among Middle-Aged Adults and Their Willingness-to-Pay: A Nationwide Online Survey in Japan"
With Konan Hara, Hajime Sato, and Jun Tomio, *The Tohoku Journal of Experimental Medicine*, 2021
- "Claims-Based Algorithms for Common Chronic Conditions Were Efficiently Constructed Using Machine Learning Methods"
With Konan Hara, Yasuki Kobayashi, Jun Tomio, Thomas Svensson, Ryo Ikesu, Ung-il Chung, and Akiko Kishi Svensson, *PLOS ONE*, 2021
- "Can Income-Based Co-payment Rates Improve Disparity? The Case of the Choice between Brand-Name and Generic Drugs"
With Konan Hara, Byung-Kwang Yoo, Jun Tomio, and Yasuki Kobayashi, *BMC Health Services Research*, 2019

PROFESSIONAL EXPERIENCE:**RESEARCH:**

Research Assistant for Ben Handel, Department of Economics, U.C. Berkeley (Summer 2020- Fall 2021)
Research Assistant for Hidehiko Ichimura, Graduate School of Economics, The University of Tokyo (2018-2019)

TEACHING:

Teaching Assistant, Department of Economics, U.C. Berkeley (Fall 2020, Spring 2022-Spring 2024)
Economic Statistics and Econometrics, Fall 2020
Industrial Organization and Public Policy, Spring 2022, Spring 2023
Introduction to Econometrics (Math Intensive), Fall 2022, Fall 2023, Spring 2024

REFEREEING: *American Economic Review***OTHER:**

Physician at several hospitals/clinics in Japan (2015-2019)
The University of Tokyo Hospital Junior Residency Program, Tokyo, Japan (2013-2015)

SELECT CONFERENCE AND SEMINAR PRESENTATIONS:

2024 UC Berkeley Industrial Organization Seminar
2022 Crypto Economics Security Conference
2021 UTokyo Digital Finance Workshop, FMA Annual Meeting, Conference on Asia-Pacific Financial Markets
2017 International Health Economics Association World Congress

FELLOWSHIPS, GRANTS, AND AWARDS:

2024 Dissertation Completion Fellowship, UC Berkeley
2023 Early Career Scheme, Hong Kong GRC
(Co-I (PI: Jun Aoyagi), "Competing DAOs," 2024-2027, HKD367,936, approx. USD47, 000)
2021 Best Paper Award, Annual Conference on Asia-Pacific Financial Markets
2021 Eliot J. Swan Prize, UC Berkeley
2006 Silver Medal, International Mathematical Olympiad

OTHER INFORMATION:

Languages: Japanese, English
Citizenship: Japan